



COMMON PITFALLS

Most insurance mistakes come from one misperception – 'it won't happen to me' – but when it does happen, loss of income can be devastating. Avoiding these pitfalls could be make or break for your future.



Insufficient insurance to maintain lifestyle



Relying on inadequate superannuation cover



Assuming workplace insurance is enough



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ARE YOU PUTTING YOUR FAMILY AND FUTURE AT RISK?

If you lost your income, what would be at risk? Your home? Your children's education? Your family's lifestyle? Your retirement plans?

The impacts of income loss can last well into the future. Sixteen million Australians are underinsured, and less than half have enough life cover to maintain their family's standard of living in the event of their death.*

The right cover is more than a safety net – it's an investment in your future and your family.

WE CAN ASSIST YOU IN FINDING THE RIGHT COVER



Wealth Protection



Strategy and Structure



Super and Investments



Tax and Accounting



Estate Planning

WHY PARTNER WITH APT?

WE LIKE TAKING THE TIME TO UNDERSTAND YOU

We will take the time to understand your goals for today and the future, identify your financial risks and deliver a clear, concise and tailored Wealth Protection plan that will provide you, your family and/or your business with the appropriate level of protection.

2 INVEST IN EXPERIENCE

Our risk advisers have more than 50 years' combined experience in the insurance industry. By specialising in areas of risk protection, our advisers have grown their skills and expertise beyond the generalist financial planning market. We can provide the targeted, expert advice you need to have confidence that your future is in good hands.

WE'RE IN IT FOR THE LONG TERM

We pride ourselves on the longterm relationships we build with our clients. We are with you to implement your insurance policy, but more importantly, we'll be with you to liaise with the insurance company and take some of the stress away from you or your family if you need to make a claim.

*Figures quoted from Underinsurance in Australia, Rice Warner, 2015

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